



APPROVED AIC CONTRACT NOTE FOR GRAIN AND PULSES (WHOLESALE TERMS)

Date

Buyer's Ref Seller's Ref Broker's Ref

The Seller:

Intervening as BROKERS

The Buyer:

have this day entered into a contract on the following terms and conditions:

1. Goods sold on *Sample/*Description: Contractual quality for each individual consignment as under:

Type/ Variety	Max Moisture %	Min Specific Weight (kg/hl)	Min/Max* Nitrogen % (basis dry matter)	Min/Max* Protein % (basis dry matter)	Min Germinati ve Capacity %	Min Hagberg Falling No	Max Admixture / Impurities (by weight) %	Max Sprouted Grains (by weight) %	Max Screenings (by weight) % (enter sieve size)	Hardness Min/Max* (SKCS Value)
Country of Origin										

2. Weighing Charge: Weighing Charges of shall be for Buyer's*/Seller's* account.

3. Special Terms:

4. Quantity: About* tonnes OR between and tonnes*. Where the word 'about' is used in reference to quantity the Seller shall have the option of delivering 5% or 15 tonnes (whichever is the lesser quantity) more or less than the contractual quantity at the contract price.

- a. This variation of 5% or 15 tonnes is hereinafter referred to as 'the tolerance'. Any quantity delivered in excess of the upper tolerance shall be deemed a breach of contract and entitle the Buyer to reject the excess if he so wishes. If he does not so reject, the price of any quantity in excess of the contract quantity shall be settled by mutual agreement or otherwise by arbitration. If the Seller delivers less than the minimum quantity permitted by the tolerance he shall be deemed to be in default and shall compensate the other party in accordance with the Default clause herein. Calculation of damages shall be against the mean contract quantity.
- b. Where deliveries of individual consignments reach a tonnage within the tolerance of the contractual quantity, the contract shall be deemed to have been completed.
- c. In the event of more than one collection/delivery instruction applying, such subdivided quantities shall be deemed to be separate contracts so far as the provisions of the 'Quantity' clause apply.

5. Price.....per tonne ex-farm/ex-store/delivered to*(location).

6. Period of Delivery (Contract Period):

7. Payment Terms:

8. Brokerage: Brokerage, if appropriate, to be paid by Seller.

THIS CONTRACT IS SUBJECT TO THE CONDITIONS ON THE FOLLOWING PAGES SO FAR AS THEY ARE NOT INCONSISTENT WITH THE TERMS SET OUT ABOVE. (Whenever the words 'grain' or 'pulses' are used, these are to mean goods of the contractual description).

* Delete words which do not apply

Signature.....

9. **Origin:** Goods are warranted to have been grown in the EU unless otherwise stated.
10. **Quality:** In addition to conditions and warranties arising under the Sale of Goods Act 1979 and the Sale and Supply of Goods Act 1994 the following conditions shall apply:
- All goods to which this contract refers shall be of satisfactory quality, sound, free from mould, heat damage, green grain, infestation or other injurious materials and from objectionable smell or taste.
 - Feed grain (as specified under Goods sold on Sample/Description above) shall not contain more than 0.001% Ergot by weight. All other goods shall be free from Ergot.
 - Where the goods have been dried after storage in a sealed silo or container, or where any chemical treatment has been used as a desiccant on the crop from which the goods are produced, these facts shall be declared in writing by the Seller at the time of sale.
 - Where wheat is sold for flour/milling gluten shall be present and elastic, and of a satisfactory colour; maximum admixture, as stated above under Contractual Quality, shall include small grains passing through a 2.0mm slotted aperture sieve and non-wheat tailings retained over a 3.5mm slotted aperture sieve.
 - In the case of goods sold on sample, the goods shall in all other respects be as per sample.

Subject to Clause 22(a) the Buyer shall have the right to claim an allowance or to reject the goods if they do not comply with the contract specifications or the conditions above.

11. **Pre-delivery Storage:** Goods sold for delivery against this contract must at all times be stored in clean and hygienic conditions. Sellers shall allow Buyers, their agents or sub-buyers, access to any store containing the contract goods and, if required, shall produce evidence of a thorough, methodical and effective inspection and cleaning system of the store and any equipment used to handle the goods.

12. **Pesticide Residues:** The Seller warrants that the goods on delivery will comply with the provisions of the Food and Environment Protection Act 1985 or any amendment thereof, the Plant Protection Products Regulations 2011 or any amendment thereof and the Pesticides (Maximum Residue Levels) (England and Wales) Regulations 2008 or any amendment thereof or the Pesticides (Maximum Residue Levels) (Scotland) Regulations 2008 or any amendment thereof, or the Pesticide (Maximum Residue Levels) Regulations (Northern Ireland) 2008 or any amendment thereof.

13. **Combinable Crops Passport (CCP)**
- The Seller shall ensure that an appropriately completed and signed CCP accompanies each load that is collected/ delivered.
 - The Seller shall notify the Buyer on a CCP whether or not any post harvest treatment has been applied to the goods by or on behalf of the Seller or a previous owner.
- The Buyer reserves the right to reject any load which is not accompanied by an appropriately completed CCP.

14. **Salmonella:**
- The Seller must observe the Defra published Code of Practice for the Control of Salmonella during the Production, Storage, and Transport of Compound Feeds, Premixtures, Feed Materials and Feed Additives, or any amendment thereof.
 - The goods shall be available for delivery/collection as required during the delivery period irrespective of salmonella sampling/monitoring/testing.
 - In the event that an Order is issued preventing the movement of the contractual goods prior to the expiry of the delivery period, the Force Majeure clause will apply. In the event that payment has been made for all or part of the goods, and the goods are then subject to the provisions of the Order preventing the movement of the contractual goods during the delivery period, then any monies paid for goods shall be returned to the Buyer for that part of the contract so cancelled. Any monies due under this clause shall be repaid within seven consecutive days of notification that the contract or any portion of the contract has been cancelled.

The Buyer shall have no claim against the Seller for delay or non-fulfilment under this clause provided that the Seller supplies to the Buyer, if required, satisfactory evidence justifying the delay.

15. **Sampling:**
- Deliveries shall be sampled by the receiver at the final consignment point in accordance with the procedure laid down in the ISO 24333 Standard or any amendment thereof.
 - Analysis of all samples shall be determined in accordance with equipment calibrated to the reference methods specified in the AIC Code of Practice for the Laboratory Analysis of Combinable Crops, currently in force at the time of delivery. Samples submitted for independent testing shall be analysed using the reference methods stated in that Code and not by using rapid or other methods.

16. **Delivery and/or Collection Instructions:**
- The last Buyer shall give delivery instructions or, if appropriate, the first Seller shall give collection instructions not later than 1200 hours on the fifth business day prior to the start of the contract period, and in the event of failure to do so shall be deemed in default. Thereafter, should a series of similar contracts concerning the goods, or part of the goods, be involved, delivery/collection instructions shall be passed on within 3 hours of receipt. Any unexpired portion of this 3 hour period remaining at 1600 hours shall be carried forward to the following business day. In the event of the party responsible for giving such instructions failing to do so by 1600 hours on the last business day before the commencement of the contract period, such party shall be

deemed to be in default. The date of the default shall be the next business day. Under the terms of this clause, the definition of the last Buyer/First Seller shall be that party who at 1200 hours on the fifth business day prior to the start of the contract period is responsible for the initiation of instructions.

- b. Failure to pass on instructions within these time limits constitutes a technical breach of contract but will not give any party in the string any rights to reject these instructions unless the ultimate result of such delay is that a Buyer/Seller is thereby unable to give his instructions to the first Seller (responsible for loading) in the case of delivery instructions, or the last Buyer in the case of collection instructions, by 1600 hours on the last business day before the commencement of the delivery period.
- c. All instructions shall be passed in accordance with the Notices clause.
- d. Delivery instructions must include date of contract, Buyer's contract number and/or reference, contract quantity, brief description of goods, quantity relating to the particular instruction and destination. Collection instructions must include date of contract, Seller's contract number and/or reference, contract quantity, brief description of goods, quantity relating to the particular instruction, name, address and telephone number of point of collection and, where appropriate.
- e. When a contract is purchased with a specific delivery address or sold with a specific collection address, then delivery/ collection instructions as specified in this clause do not need to be sent.

17. Vehicle Cleanliness:

Acceptance or rejection of the vehicle for fitness to carry grain/pulses to enter the food chain shall be at the discretion of the party responsible for loading the vehicle. Any additional haulage costs arising from the rejection of the vehicle shall be the liability of the party responsible for the movement of the goods. In the event of any vehicle being rejected as above, within three business days of the end of the delivery period, the delivery period shall be extended by three business days.

18. Delivery & Weights: All deliveries/collections shall be made in bulk at Buyer's call unless otherwise agreed. The Buyer's weights are final unless other satisfactory evidence is produced. The Buyer shall if required produce proof of weight received.

a. Ex-farm or ex-store sales

The Seller shall load the goods free on vehicles on an accessible hard standing. The Buyer undertakes to advise the Seller of intended times of collection as far as possible and to provide vehicles suitable in all respects for the carriage of bulk grain or peas/beans. Where the Buyer collects unweighed goods he shall notify the Seller of the net weight as quickly as possible and will produce a copy of the weight ticket on request.

b. Sales on a delivered basis

The goods shall be delivered to the nominated place of consignment on the instructions of the Buyer subject to at least two clear business days' notice. A receipt for the weight at the time of delivery shall be given to the driver of the vehicle. The Seller shall ensure that the goods are carried on vehicles which comply with the TASC Code of Practice for Road Haulage of Combinable Crops and Animal Feeds unless agreed otherwise in writing.

19. Passing of Ownership and Risk: Ownership and risk shall remain with the Seller until the goods are delivered to the Buyer. If, however, delivery has not taken place through no fault of the Seller, and the Seller has notified the Buyer in writing that the goods are ready for delivery, then risk shall pass to the Buyer at one of the following times:

- a. if a delivery date has been agreed in this contract, immediately on the expiration of that date;
- b. if a period for delivery has been agreed in this contract, immediately upon the expiration of the last day of that period;
- c. if a spot delivery or no delivery date or period has been agreed, at the expiration of one calendar month from the date of sale as evidenced by the date on this contract.

Provided in each case that the Seller, has before the expiration of such of the above time limits for delivery as is applicable, notified the Buyer in writing that the goods are in a deliverable state and appropriated to the contract.

20. Force Majeure: Neither the Buyer nor the Seller shall be responsible for delay in delivery of goods or any part thereof occasioned by any Act of God, action by any government, strike (including dock and/or shipping strikes within the United Kingdom), lock-out, combination of workmen, break-down of machinery, power failure or fire, provided that the party invoking this clause despatches written notice in accordance with the Notices clause to the other party within five business days of the occurrence, or not later than five business days after the beginning of the contract period, whichever is the later. In the case of resale such information shall be passed on without delay. Unless otherwise mutually agreed, the party invoking Force Majeure is entitled to an extension (the first extension) of not more than 30 consecutive days from the end of the contract period. If delivery under this clause is still prevented at the end of the first extension period, the party not invoking the clause shall have the option of cancelling the contract or any unfulfilled part thereof or mutually agreeing to one further extension period (the second extension) of not more than 30 days. If at the conclusion of the second extension period delivery is still prevented, the contract or any unfulfilled part thereof shall be cancelled. Neither party shall have a claim against the other for delays or non-fulfilment under this clause provided that the party invoking this clause shall have supplied, if so requested by the other, satisfactory evidence justifying the delay or non-fulfilment.

21. Consignment: Each delivery or consignment shall stand as a separate contract.

22. Claims:

- a. When goods are sold subject to a specification requiring analysis, the Buyer shall have the right to claim an allowance from a pre-determined scale, or to be agreed or to reject the goods on the basis of an analysis

made by him or on his behalf. When the Buyer exercises this right a representative sealed sample shall be retained and, if required by the Seller, shall be submitted to an agreed independent analyst in accordance with Clause 15(b) for the justification of any claim or rejection. If required by the Seller this representative sealed sample shall be jointly or independently drawn (whichever is agreed) so far as practicable. Costs of independent sampling and analysis so incurred shall be for the Seller's account if any claim or rejection is confirmed, otherwise for the Buyer's account.

- b. Claims must be confirmed by the Buyer by fax, e-mail or other electronic means or by letter sent by first class post within two business days following the arrival of the goods at their ultimate destination in the United Kingdom. In the event of this contract being one of a series of contracts, all claims shall be passed on without delay after receipt and if so passed on shall be deemed to be proper claims from Buyer to Seller as required by the provision of this clause whether within the two business days period or not. Where the Buyer purchases malting barley under this contract claims shall be passed on within one business day of receipt of the analysis.
- c. All claims other than those based on defects of quantity, quality or condition which shall be apparent upon reasonable inspection must be notified so as to be received by the Seller within 90 consecutive days from the last day of the contract period with the same proviso as to series of contracts as in (b) above.

23. Notices:

- a. All notices required to be served or information passed on under this contract shall be communicated without delay by telephone or by rapid written communication. Notices which are served or passed on by telephone shall be confirmed by rapid written communication within one business day. Methods of rapid written communication for the purposes of this clause shall be defined as either fax, e-mail, or other electronic means, or by letter sent by first class post no later than the subsequent business day. If receipt is contested, the burden of proof shall be on the sender who shall, in the case of a dispute, establish, to the satisfaction of the arbitrator(s) or board of appeal appointed pursuant to the Arbitration clause, that notice was actually transmitted to the addressee.
- b. Notices received after 1600 hours on any business day shall be deemed to have been received on the next business day.
- c. A notice to a broker named in this contract is a notice to a principal.

24. Demurrage: In cases of unreasonable delay in the arrival, loading or discharge of vehicles collecting or delivering goods howsoever caused (including delays resulting from the non-provision of essential documentation) the Seller or the Buyer, whoever is responsible, shall be liable for the additional haulage costs that result from that delay.

25. Extension of Delivery Period: Where the first Seller (responsible for loading) has received delivery instructions in accordance with the Delivery and/or Collection Instructions clause, the first Seller and the Buyer responsible for receiving the goods may, by mutual agreement, arrange an extension of delivery up to a maximum of 14 consecutive days without prior reference to their respective immediate Buyer and Seller who shall, however, be informed promptly of such an agreement.

26. Default: In the event of default of fulfilment of contract by either party, the other at his discretion shall have the right, after giving notice in accordance with the Notices clause to sell or purchase, as the case may be, against the defaulter and the defaulter shall make good the loss, if any, on such purchase or sale on demand. If any party liable to pay be dissatisfied with the price of such sale or purchase or if the above right is not exercised and damages cannot be mutually agreed, any damages payable by the party in default shall be settled by arbitration. In the event of default by either party entitling the other party to damages, such damages shall be based upon the actual or estimated value of the goods on the date of default, to be mutually agreed or settled by arbitration, but nothing contained in or implied under this contract shall entitle the Buyer/Seller to recover any damages in respect of loss of profit upon any sub-contracts made by themselves or others. In the event of default, damages if any shall be computed upon the mean contract quantity. The date of default, other than as provided in the Delivery and/or Collection Instructions clause, shall be the first business day following the expiry of the contract period. When an extension of collection/delivery has been either claimed under the Force Majeure clause or agreed otherwise, the date of default shall be the first business day following the expiry of the extension period.

27. Circle: Where a Seller repurchases from his Buyer or from any subsequent Buyer the same goods or part thereof, a Circle shall exist as regards the particular goods so repurchased and the provisions of the Default clause shall not apply. (For the purpose of this clause the same goods shall mean goods of the same description from the same country of origin, of the same quality, and where applicable of the same analysis warranty for delivery/collection at the same delivery/collection points, during the same delivery/collection period). The Circle shall be settled by each Buyer and his Seller in the Circle by payment by each Buyer to his Seller, of the excess of the Seller's invoice amount over the lowest invoice amount in the Circle.

Payment shall be due not later than 15 consecutive days from the last day of the delivery period. Should the Circle not be ascertained before the expiry of this time then payment shall be due not later than 15 consecutive days after the Circle is ascertained. All Sellers and Buyers shall give every assistance to ascertain the Circle and when a Circle shall have been ascertained in accordance with this clause same shall be binding on all parties to the Circle. As between Buyer and Seller in this Circle, the failure to supply delivery/collection instructions shall not be considered a breach of contract. Should any party in the Circle commit any act comprehended in the Insolvency clause of this Contract prior to the date of payment being due as stated above, the invoice amount for the goods shall be calculated on the current market price for similar goods or, at the option of the other party, the price shall be ascertained by repurchase or resale. The price ascertained after the exercise of this option shall be taken as the basis of settlement instead of the lowest invoice amount in the Circle, and in this event each Buyer shall make

payment to his Seller or each Seller shall make payment to his Buyer, of the difference between the price and his contract price as the case may be.

- 28. Arbitration:** Any dispute (other than a claim for an unpaid debt or as provided under (c) below) arising out of this Contract shall be referred to arbitration as follows:
- a. Unless otherwise agreed the dispute shall be referred to arbitration in accordance with the arbitration rules of the Agricultural Industries Confederation Limited, obtainable from the registered office of the Confederation and/or <https://www.agindustries.org.uk/legal/arbitration/> and all parties shall by making this contract be deemed to have knowledge of such rules and to have elected to be bound thereby. In the event of any dispute in a string of which this contract forms part, the parties to this contract must provide such information as may be required by the Arbitrators.
 - b. Where a dispute as to quality arises regarding goods which are the subject of two or more contracts identical in terms except as to date and price, then any arbitration may, with the consent of all parties concerned, be held as between the first Seller and the last Buyer in the series of transactions as if they were the only contracting parties and any award then made shall, subject to the rights of appeal as provided in the relevant rules, be binding on all intermediate parties in the series of transactions and may be enforced by any such intermediate party against his intermediate contracting party as if a separate award had been made under each separate contract. All such intermediate contracts shall be made available to the Arbitrators.
 - c. If a dispute involves legal or technical problems of great complexity which are beyond the knowledge and competence of Arbitrators to resolve, or if a dispute of necessity involves a third party who is not subject to arbitration, either party may, in writing, before the time for commencing arbitration proceedings has lapsed request the other to consent to the arbitration proceedings being waived and for the dispute to be referred to ordinary litigation in the Courts. Should such consent be unreasonably withheld or no answer received within 28 consecutive days the party making the request shall be at liberty to commence Court proceedings leaving it to the other party if the other party so wishes to apply for a stay of proceedings invoking the Arbitration clause. The Court will then decide whether the arbitration or the Court proceedings should continue. Time for commencing arbitration proceedings shall not run (or if started not continue to run) from the date of such request until the Court has given a final ruling (this including any appeals) as to the proper venue for the dispute to be heard, providing Court proceedings are commenced within 28 consecutive days of the receipt of any refusal or 56 consecutive days from the date of the request if no answer to it is received.
- 29. Time Limits for Claiming Arbitration:** Arbitration shall be claimed within the following time limits: (i) in relation to any aspect of consignment quantity, quality or condition of the goods that is discoverable by the exercise of reasonable diligence upon delivery of the goods, arbitration shall be claimed within 28 consecutive days after the date of the arrival of the goods at their ultimate destination in the United Kingdom and (ii) in relation to all other claims including without limitation claims for quantity, quality or condition not discoverable by the exercise of reasonable diligence upon delivery of the goods, arbitration shall be claimed within 90 consecutive days after the last day of the contract period. Subject to paragraph 28(c): (i) the making of an award shall be a condition precedent to any Court action, excepting that which is expressly referred to in Clause 44(3) of the Arbitration Act 1996 (or any amendment thereof), by either party or any person claiming under either of them and (ii) in the event that arbitration is not claimed within the time limits prescribed above all courses of action relating to the subject claim whether by way of arbitration or in any Court of Law are deemed waived and shall be barred absolutely unless the Arbitration Tribunal shall in its absolute discretion determine otherwise.
- 30. Non-Payment:** The Seller reserves the right to withhold deliveries under this Contract until all and any outstanding payments under this or any other Contract with him by the Buyer have been received and reserves a lien upon - and the right to sell or otherwise dispose of - all goods the subject of this Contract whether appropriated to it or not in respect of any such payments.
- 31. Insolvency:**
- a. If either party to this Contract ("the affected party")
 - i. has a Receiver, Administrative Receiver or Administrator appointed in respect of any of its property or business undertaking; or
 - ii. announces that it has ceased or will or intends to cease to trade (except where such announcement is due to a forthcoming retirement whilst honouring all existing Contracts); or
 - iii. suspends payment of its debts or fails to pay, is unable to pay or admits or states its inability to pay, its debts as they fall due; or
 - iv. disposes or threatens to dispose of all or a material part of its assets whether by one or a series of transactions (other than for the sole purpose of and followed by reconstruction or amalgamation made known to and approved by the other party); or
 - v. convenes, calls or holds a meeting of its creditors or makes any arrangement, voluntary arrangement or composition with its creditors; or
 - b.
 - i. the directors of either party make or state an intention to make or give notice of a proposal for a voluntary arrangement under Part 1 of the Insolvency Act 1986; or
 - ii. a Petition is presented for winding-up or administration of either party; or
 - iii. a resolution (other than for the sole purpose of and followed by reconstruction or amalgamation of one party of which notice has been given to the other party who has approved it) is passed for the voluntary winding up of either party; or
 - iv. either party is dissolved; or

- v. a Statutory Demand in bankruptcy is served on either party; or
- vi. an Interim Order under Part VIII of the Insolvency Act 1986 is applied for or made in respect of either party; or
- vii. a Bankruptcy Petition is presented against either party; or
- viii. either party suffers the levy or enforcement of any execution, distress, sequestration, detention or other process on any of its property or premises; or
- ix. a party being a partnership, any of the above events occurs with respect to the partnership or to any partner therein;

Then notwithstanding any previous arrangement with the other party for deferred payments the full or full remaining price for any goods delivered by the other party ("the innocent party") shall become immediately due and payable to the innocent party.

Either party shall have the right, upon giving written notice to the other party, without prejudice to any other rights and remedies available to either party, forthwith to cancel and/or suspend or to refuse to make or accept any further deliveries by closing out and settling the Contract as detailed below.

Where either party relies upon any of the circumstances/events listed above ("an act of Insolvency") that party shall forthwith serve a notice of such act of Insolvency in accordance with the Notices clause of this Contract to the other party. Where proof is available that such notice was served within two business days of the occurrence of the act of Insolvency, the Contract shall be closed out and settled at the market price ruling on the first business day following the occurrence of the act of Insolvency. In all other circumstances the innocent party, upon learning of the occurrence of the act of Insolvency shall have the option of closing out and settling the Contract at either the market price ruling on the first business day following it becoming aware of the act of Insolvency or at the market price ruling on the first business day following the occurrence of the act of Insolvency.

- 32. Product Liability Insurance:** The Seller is strongly advised to have insurance to cover any product liability or other claims for which he may be legally liable. This advice will be referred to at any time should it become necessary.
- 33. Statutory Charges:** The price of the goods is subject to alteration by reason of the imposition of or alteration by the European Union or by the United Kingdom Government in the rates and/or manner of collection of any tax, duty, levy or any other statutory charge upon goods of this description, whether at the time of or if the change is retrospective at any time after the date of this contract provided that the change is applicable to the date of delivery.
- 34. Business Day/Non-Business Days:** A business day is the period between 0900 hours and 1600 hours inclusive on any day other than a non-business day. Saturdays, Sundays, officially recognised national holidays applicable throughout the United Kingdom and any days which the Agricultural Industries Confederation Limited may declare as non-business days for specific purposes shall be deemed non-business days for the purpose of passing notices and claims.
- 35. Contracts (Rights of Third Parties) Act 1999:** Pursuant to S.I(1)(a) of the Contracts (Rights of Third Parties) Act 1999, the parties intend that no term of the contract may be enforced by a third party.
- 36. Domicile:** This contract shall be deemed to have been made in England, and the construction, validity and performance thereof shall be governed in all aspects by English Law.

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